

First Quarter Service Anniversary Dates:

Jan: Scott Bauch 1/5 (31)
Alejandro Gonzalez 1/13 (4)
Feb: Julio Chable 2/14 (12)
Jeremy Wells 2/21 (4)
Modesto Martinez 2/24 (9)
Mar: Lucio Martinez 3/3 (14)
Silvestre Estrada 3/18 (4)

*Thank you all for your long
term contribution to HCS, Inc.*



What is the typical screw pattern for hanging drywall?

- A) 6" at the edge and 16" in the field.
- B) 12" at the edge and 8" in the field.
- C) 8" at the edge and 12" in the field.
- D) 12" at the edge and 12" in the field.

**First 4 to call the office with the
answer on 2/21 win a \$20 gift card.**



Happy St. Patrick's Day!

MESSAGE FROM THE OWNERS

We are off and running on our new year. Work is not quite as hectic as 2017, but 2018 still looks pretty good.

Our Workers Compensation year end is February 28, 2018. It has once again been a good year for you and your fellow employees in keeping the work place safe. Good job! In the 32 years we have been in business each and every employee has been covered by workers compensation insurance every single day, every single hour and every single minute you have been on a HERNDON CONSTRUCTION SERVICES, INC. job.

It concerns us that we have heard rumors to the effect that some of our former employees have left HCS for drywall/acoustical ceiling jobs that are paying CASH with the thought they are making more money. First of all it is illegal and secondly it is disappointing to think that anyone would put themselves and their family at risk in a situation where you are not covered by workers compensation insurance. It only takes one accident to discover what can happen when you have no insurance. Is it really worth it?

We are aware that companies within our industry are not providing workers with all the protections required by law. The shortcuts they take in order to compete will end up damaging both their company and their employees. HCS will continue to provide a safe and stable work environment just as we have done since 1986. We are looking forward to another successful, safe year!

John & Patrick Herndon

ESTIMATORS CORNER

Whew! 2017 was a busy year. We had a very productive year in terms of winning larger jobs. Our average job size jumped from \$54,000 in 2016 to over \$78,000 in 2017. A significant part of that increase has to do with the Mettler Toledo job which ended up being our largest job ever at \$1.7MM. As we kick off the New Year we remain steady in our bid production. Here is a list of larger jobs that are in progress or starting in the near future:

Large New Projects

- **Wellcare Renovation TIBC II - \$301,800**
- **ChenMed - \$192,130**
- **Lockheed Martin - \$75,100**

We recently made a significant investment in a brand new National 5700 Ride-On Floor Scraper. This piece of equipment is ready to go for your next demo job. Not only will this make the job incredibly more efficient, but it also ends up being a much safer option when removing flooring. This purchase will allow us to be more competitive when bidding demo jobs.

Let's make it a great year!

**What the GC's are saying
about HCS:**

"Great job! Who says you can't get
Quality and Speed!"

- Brent Burns, ABI
(Swim Digital at Netpark Job)

"I've been on-site all day...your crew
has been great to work with. I
appreciate the great work."

-- Tom Leary, Arco/Murray
(Quala Job)

"HCS has done a tremendous job thus
far on the project. I can't think of
another company we'd rather team up
with to complete this project."

-- Jeff Humpal, Integra
(Lewis Brisbois Job)

"I appreciate your crew's organization
and cleanup...Keep up the good work."

- Myers Van Fossen, Arco/Murray
(Mettler Toledo Job)

"You guys did a great job on these
suites! Thanks for the help on the
ICRA walls as well. Looking forward to
the next project with Herndon."

- Patrick Ford, Arco/Murray
(TGH Healthplex Suites Job)

"Love you guys, it turned out nice."

- Steve George, Diaz Fritz Group
(Orthopedic Medical Job)



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2017 SAFETY PROGRAM IN REVIEW

We are happy to report another successful year of the safety program. Our 2017-2018 workers compensation insurance year will close at the end of February. During this period HCS had over 160,000 man hours worked with no missed time on our workers comp policy due to injury.

We did see an uptick in the number of injuries recorded from the year before. Fortunately all were minor injuries where the employee was able to quickly return to work. Over the last year we had four injuries of cuts to hand/arm. Lacerations are one of our biggest on the job hazards. Ensure that you are ALWAYS wearing appropriate safety equipment, i.e. safety gloves, protective sleeves. If you ever need safety equipment please request from your supervisor.

As part of our continued commitment to your safety, we will be conducting First Aid and CPR classes for supervisors in March. These classes will help ensure that we are properly trained to assist our employees should they become injured. It is extremely important to us that you return home from work each and every day healthy.

WORD SCRAMBLE

Test your knowledge of the drywall and acoustical ceilings industry. Unscramble the words below to find items that are related to what we do every day. Good luck!

1. DILNCSFAOGF _____
2. RSALE _____
3. ASERNSH _____
4. IIELCNSG _____
5. LESGVO _____
6. AEFYTS _____
7. EONNHDR _____
8. ALLYRWD _____
9. NIIFGISHN _____
10. NORSCOITCNTU _____

**WORK HARD.
WORK SAFE.
SAFETY PAYS.**

